



Media Contact  
Chris Atha  
(408) 577-5206  
[catha@advantel.com](mailto:catha@advantel.com)

## **AdvanTel™ Networks Announces Acquisition of Prime Business Systems**

**For Immediate Release: August 18<sup>th</sup>, 2009**

**San Jose, CA** - AdvanTel™ Networks, a leading communications integrator has acquired Prime Business Solutions, an Avaya Business Partner based in San Diego, CA. Founded in 1997 by Mark Ritchie, Prime Business has been a leading provider of telecommunications and data infrastructure solutions across the United States with key relationships in Southern California and with the Federal Government.

As a part of the acquisition, Mark Ritchie will manage the AdvanTel Networks' Southern California operations. Mark will lead a group of seasoned professionals now able to leverage the reputation and strength of AdvanTel Networks as a premier technology provider. "This acquisition allows us to strengthen our customer relationships in the region and increase our technical delivery capabilities. We are extremely pleased and proud to join AdvanTel Networks." stated Mark Ritchie.

"AdvanTel Networks is increasing its customer base and is solidifying its position as a leader in providing converged voice and data networks," according to Dan Ferguson, Vice President at AdvanTel Networks. "Our customers will see an immediate benefit in wider geographical coverage, enhanced capabilities and greater access to resources within both Avaya and Juniper Networks."

"We are delighted to add the Prime team to AdvanTel Networks' growing organization," said Joe Twohy, Vice President at AdvanTel. "This acquisition expands our service coverage and gives us an excellent infrastructure from which to support our expanding footprint."

AdvanTel Networks now has offices and staff across the country and the company is working closely with Avaya and Juniper Networks on this acquisition and its go-to-market strategy across the United States as well as globally.

### **About ADVANTEL™ NETWORKS**

AdvanTel™ Networks is a premier technology solutions provider; designing, implementing and maintaining powerful converged communication networks for customers worldwide. From its regional offices across the U.S., AdvanTel™ Networks has been building a reputation as a customer service oriented company since 1984 for SMB to Fortune 100 enterprises. As an Avaya Platinum SDS and Juniper Elite partner, the company's expert engineers are prepared to help your organization move to the next level with solutions for Security, LAN/Wireless/WAN, VoIP & Traditional voice solutions, Contact Centers, as well as consultation, project management, professional services and managed services. For more information on AdvanTel™ Networks, contact them at 1-800-377-4911 or visit <http://www.advantel.com>.

Avaya and the Avaya logo are trademarks of Avaya Inc. and may be registered in certain jurisdictions. Juniper and the Juniper logo are trademarks of Juniper Networks Inc. and may be registered in certain jurisdictions. All trademarks identified by the ®, SM or TM are registered trademarks, service marks or trademarks and the property of their respective owners. © 2009 AdvanTel Networks Inc. All Rights Reserved